

YMCA OF GREENWICH 1998 ANNUAL REPORT



*In even the tiniest seed is a
hope of nourishment, of beauty,
of a renewed spirit ...*





... and when it blooms,
the *harvest* cannot
be measured."

To the members of the **YMCA of Greenwich**



For the past two years, the YMCA has been on an upward course and the accomplishments are significant. Even the casual passer-by who sees only the new landscaping and the lights in the parking lot knows there's a plan for progress taking shape. Inside the YMCA's venerable building there are new classes and activities, many of which didn't even exist a year ago. Programs for infants, youth, families, and seniors reach a broadening constituency. Health-minded adults work out on fitness equipment in the Wellness Center or push further in new Spinning classes. Preschoolers from our Childcare center and youngsters in day camp stream through the lobby towards the swimming pool. No doubt about it: the YMCA is re-energized and moving ahead. * During 1998, membership at the YMCA grew 24%, in part a response to several new programs: Gymnastics for children, Postnatal exercise, Yoga, Kickboxing, and a whole range of physical activities for seniors. The Marlins Youth Swim Team for boys and girls ages 5-14 was launched in September to provide skills and competition in an area league. Two traditional YMCA programs have had great success here: Indian Guides and Princesses for fathers and children in K-2nd grade, and Youth In Government for teens. 1998 was also a banner year of Annual Giving. Receipts topped \$239,000 assuring scholarships for needy families and major building maintenance. * Our childcare program provided quality daycare and after-school programs for 460 children ages six weeks through 5th grade. 25% of their families received financial aid. * This dynamic year has been the fruit of the labors of staff, volunteers and members. We have gained a solid place in the community and are ready to move ahead with plans for the YMCA of the next millennium. Our dedicated Board of Directors has developed and approved a Long Range Plan. Its key elements call for development of a master plan for the headquarters facility, expansion of childcare capacity, and an Olympic pool and large gymnasium for increased youth and family activities. The "new" YMCA will not appear overnight, or without effort and perseverance, but we are confident that our Renaissance Plan will become a reality. * On behalf of the Board and staff of the YMCA, we thank all who have contributed to our progress thus far. We encourage you to continue your support of the YMCA and its mission: **to build strong kids, strong families and a strong community.**

Sincerely yours,

John B. Margenot, Jr., President, Board of Directors

John P. Ebersole, YMCA Chief Executive Officer



We are **planting seeds** in the community, building hope for tomorrow.



The YMCA of Greenwich is a community service agency dedicated to addressing community needs through quality programs that enrich families, promote health and wellness, develop youth and build self-esteem for all. YMCA membership and participation is open to everyone - men, women, boys and girls from infancy to senior citizens - regardless of race or ethnic background, religious preference or ability to pay. The YMCA has programs as diverse as its

The YMCA of Greenwich enriches the community by promoting positive values through programs that build healthy kids and strong families.

membership from full-day care for infants, sports clinics and leagues for youth to state-of-the-art fitness equipment for adults. Throughout our long history, the YMCA has not wavered in serving the public through the practice of our national theme —

"We build strong kids, strong families, strong communities."

Strong Kids

From the early formative years through the difficult teen years, the YMCA reaches out to nurture, protect, guide and challenge our children. The foundation of the YMCA is built on our commitment to give young people the opportunities to grow beyond what is familiar, the encouragement to explore their potential and non-threatening environs to work out their challenges.



Youth Sports

Our programs challenge kids to be fit in spirit, mind and body. Participants learn the fundamentals of teamwork and cooperation in competition. Our sports programs include basketball, indoor and outdoor soccer, nerf hockey, in-line hockey, gymnastics, lacrosse and several leagues. We also have an instructional swimming program for children six months to 12 years. In 1998, 2252 kids





participated in the Youth Sports programs and 1425 kids took instructional swimming lessons at the YMCA of Greenwich.

Summer Day Camp



YMCA camp programs offer Greenwich children a unique experience in day camping, while providing a desperately

needed child care service for working parents in the summertime. Many single-parent families struggle to keep their jobs and be assured that their children are safe and involved in a culturally stimulating environment during the summer. In 1998, more than 700 children participated in our camp program, and 33% of these kids received some form of scholarship.

Kids' Night Out



The YMCA provides a weekend place where friends can meet and grow through recreational, social, and educational activities that build positive behavior in kids. We are helping kids to develop values such as responsibility, caring, fairness and respect for self and others. The YMCA of Greenwich serves an average of 35 kids on a typical Friday night at the Y.

Strong Families

Humankind moves at breakneck speed, but at the YMCA we offer programs to help cope with the frenzy in our lives. We offer programs that may find families who might be lost in the fray and that strengthen the family seeking activities to do together.



After School Child Care

The YMCA is the area's largest provider of childcare. Our programs teach positive values through role models, group activities and creative thought. Children enjoy supervised activities such as sports, arts and crafts, music, and drama rather than the company of the TV set or the local street corner. The YMCA of Greenwich serves 345 young people daily in six elementary schools: Hamilton Avenue, Julian Curtiss, New Lebanon, North Street, North Mianus and Parkway.



Preschool Child Care



Working parents can entrust their children into the YMCA's care and know that they are not only safe, but they're in a fun environment that will nurture and help them. Early childhood programs help youngsters gain self-confidence and social skills while developing positive attitudes about school and learning. The YMCA of Greenwich serves more than 115 families in our day care centers.

Indian Guides & Princesses



Brand new in 1998, this is a wonderful program for fathers and their 5-9 year old children to strengthen their relationships through activities that are challenging and fun. Activities are based on the American Indian theme that emphasizes the importance of family. Dads and kids join a tribe that meets monthly to plan outings, family events and a yearly camp-out. More than 80 children and their fathers are participating in this program.

Marlins Youth Swim Team

This program brings the whole family together as it provides 5-14 year olds the opportunity



to improve their swimming skills and learn about competitive swimming in a caring environment. The swim team focuses on helping kids gain knowledge of swimming, have fun and participate in a team-building experience. Started in September 1998, the Marlins Youth Swim Team currently has 21 team members and is expected to more than double enrollment in 1999.

Strong Communities



The success of YMCA programs is a reflection of its community; we see a need and move to fill it, seeking community partnerships to implement programs for the benefit of everyone. Such collaborations include Healthy Kids Day, Afterschool Childcare, camping programs, Retired Men's Association, Young Life, GSACC, youth sports and more.

The pioneering efforts of much that is successful in the YMCA came from community



volunteers. Without their commitment to the YMCA mission, our organization could not remain flexible and ready for action. We thank those individuals, corporations, businesses and groups who are committed to giving what it takes to build a strong community.

Health Enhancement

Men and women keep in shape while they meet new people in a relaxed, comfortable workout environment. Our fitness programs promote a wellness philosophy that is based upon building a healthy spirit, mind and body for all.

Volunteer Opportunities

At the heart of YMCA tradition is the volunteer. Members can become an integral part of the YMCA experience by offering to share time, talent and wisdom with other members of the YMCA family. Volunteers are encouraged to share their special skills and enhance the quality of our programs.

Youth In Government

New in 1998, this program gives area teens the opportunity to learn how state government works by challenging them to craft bills and participate in a mock General Assembly at the State House in Hartford. Kids work closely with positive adult role models and learn more about community involvement and citizenship.

Active Older Adults



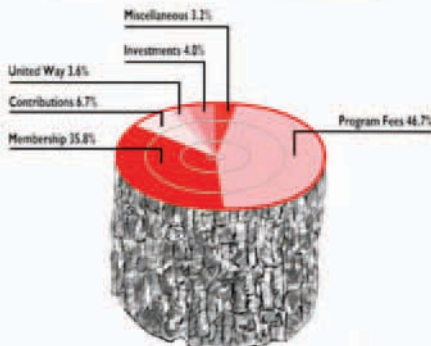
Seniors are the fastest growing segment of our population. They are healthier, living longer and committed to making their "added" years, quality years. To that end, more seniors are looking towards fitness programs as a way to stay active. The YMCA of Greenwich gives seniors this opportunity, as well as the chance to meet new people and make new friends.

A YMCA executive once said, "the YMCA is efficient in its use of resources, innovative and flexible in its programming, effective in its approach to developing skills among its constituents, capable of responding to a wide variety of human needs, and capable of touching an incredibly high percentage of people in its service area." At the YMCA of Greenwich, we believe in this statement and are united in the desire to make our community and ourselves better. We have the imagination to envision future challenges, the determination to find the solutions and the conscience to find the right way.



Financial Report: 1998 Total Operating Revenues in Comparison to 1997

% of Total Operating Revenues for 1998

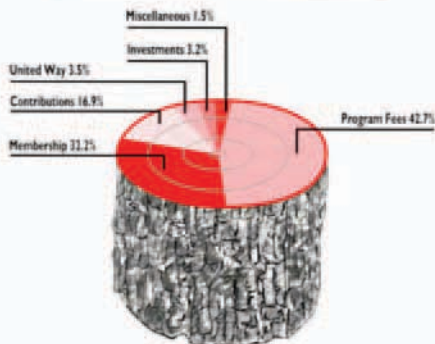


Total Revenues for 1998:

\$3,563,812

Operating Revenues exclude permanently restricted revenues of \$532,118

% of Total Operating Revenues for 1997



Total Revenues for 1997:

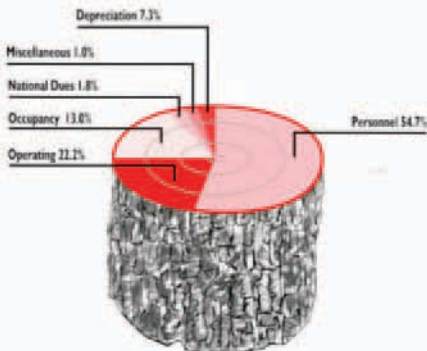
\$3,617,150

Operating Revenues exclude permanently restricted revenues of \$400,000



Financial Report: 1998 Total Operating Expenses in Comparison to 1997

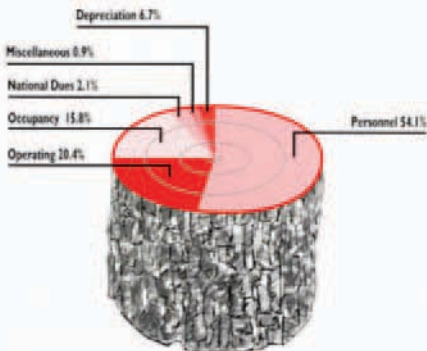
% of Total Operating Expenses for 1998



Total Expenses for 1998:

\$3,598,615

% of Total Operating Expenses for 1997



Total Expenses for 1997:

\$3,192,298

1998 Net Income, Assets, Liabilities and Net Assets

NET INCOME	1998	1997
Net Income before Depreciation	\$760,277	\$1,038,347
Depreciation	262,962	213,495
Net Income after Depreciation	\$497,315	\$824,852

Statement of financial position as of December 31, 1998 with comparison to 1997.

ASSETS	1998	1997
Current Assets		
Cash	\$296,436	\$785,143
Accounts Receivable	33,900	29,435
Other Current Assets	28,080	19,246
Fixed Assets (Net)	3,323,047	2,874,588
Investments at Market	<u>1,617,725</u>	<u>1,109,847</u>
Totals	\$5,299,188	\$4,818,259

LIABILITIES & NET ASSETS:

Accounts Payable	\$246,959	\$199,962
Notes Payable	69,848	147,305
Other Current Liabilities	74,381	60,307
Net Assets	<u>4,908,000</u>	<u>4,410,685</u>
Totals	\$5,299,188	\$4,818,259

*Financial data is extracted from the 1998 audited financial statements audited by David C. Ryan, C.P.A.
Report dated April 27, 1999.*



Participation

Total members, program participants and other service recipients (non-duplicated) as of December 31, 1998

3,400 Males 59% of Total

2,368 Females 41% of Total

5,768 total members

Age	Number of Participants	% of Total
0-4	931	16%
5-12	1,133	20%
13-18	121	2%
19-64	3,181	55%
65 & older	402	7%
Totals	5,768	100%

Leadership: Board of Directors

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Professional Staff

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*The YMCA of Greenwich
Board of Directors sincerely
thinks our members and the
Greenwich community for
their generous support.*

*We apologize for any
unintentional omissions
in this Annual Report.*



“Yesterday is but a dream
and tomorrow only a vision,
but today, well lived, makes
every yesterday a dream
of joy and every tomorrow
a vision of hope.”

— *Sanskrit poem*



YMCA

We build strong kids,
strong families, strong communities.

YMCA of Greenwich • 50 East Putnam Avenue • Greenwich, CT 06830

phone: 203-869-1630 • fax: 203-869-7252